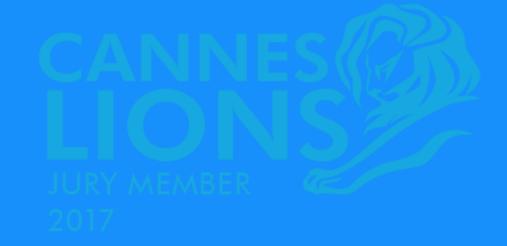
### **Celio Ashcar Junior**

**PROMO & ACTIVATION** 







### Principais percepções

- # O protagonismo é do público/consumidor
- # Marcas aparecem como facilitadoras e/ou transformadoras
- # Público se aproxima de marcas que abraçam causas
- # Relações humanas = experiências
- # Tecnologia é para somar e não para substituir relações
- # Engajar de forma natural e espontânea
- # O poder da viralização



# #1 OSIMPLES FUNCIONA



### #2 CO-BRANDING



## #3 ENGAJAMENTO



# #4 REPERCUSSÃO / PR



## #5 INOVAÇÃO



## #6 CAUSA



### BRASIL

```
#21 shortlist
# 16 agências
# 5 Leões - São 3 Pratas e 2 Bronzes.
      #Prata - Foot type test ad - Asics - Neogama
      #Prata - Nosferatu - Getty Images - AlmapBBDO
      #Prata - Eaternet - Hershey's - AktuellMix
      #Bronze - Price on the Jersey - Walmart - DM9DDB
      # Bronze - VR Vaccine - Hermes Pardini Laboratórios - Ogilvy
```



The most simple test to determinate the correct running shoes for each type of feet.

### FOOT TYPE TEST ACO asics.

### PROBLEM

Millions of people run every day. 70% of them are using the wrong running shoes.

This ruiss their performance and harms their bodies.

### SOLUTION

An interactive print ad made with a heat sensitive ink. Standing on top of it, the ink reacts to the body femparature, and reveals the foot type of the person: pronetor, supineter or seatral.

### RESULTS

ASICS Store visits increases by 33%

62% increase of fans in our

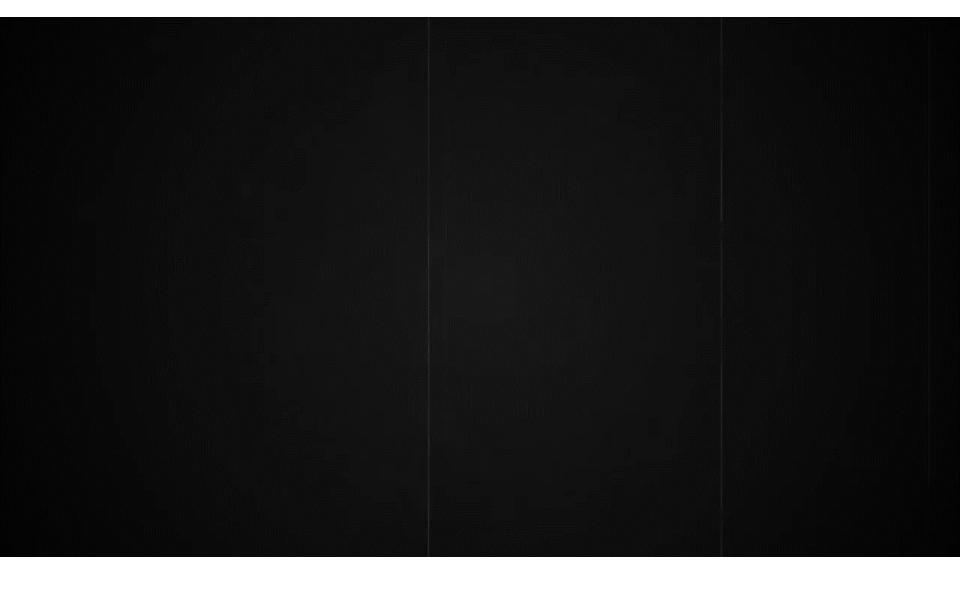
Wedsite risits increased by 400%























## #7 GRANPRIX





## WE TURNED BOOST MOBILE STORES INTO VOTING STATIONS TO MAKE VOTING EASIER IN UNDERSERVED COMMUNITIES.

### **PROBLEM**

Low-income and minority voters face longer lines and have fewer places to vote. In 2016, nearly 900 polling places were eliminated, mainly in these neighborhoods.

### INSIGHT

Boost Mobile stores are located primarily in lowincome neighborhoods, the same areas where voting access is most problematic.

### SOLUTION

We turned Boost Mobile stores into voting stations, creating an unprecedented partnership between government and a corporation in a national election. Working with voting rights groups, election officials, and hip-hop artists, we helped more Americans be heard on Election Day. Because every voice matters.



766 MILLION TOTAL CAMPAIGN IMPRESSIONS

IN BOOST PRECINCTS, VOTER TURNOUT INCREASED 23% OVER 2012 BOOST STORES WILL CONTINUE TO SERVE AS OFFICIAL VOTING STATIONS IN THE ONGOING FIGHT FOR EQUAL ACCESS.







### IOWLION

